357 MAGNUM BRASS

- LARRY'S SHORT STORIES #67 -

mportant changes often come from small, unknown companies, rather than large and long established ones; such was certainly the case with the availability of bulk reloading components. It all started with unprimed cartridge brass - and two unknown companies - Midway and Starline.

The chain of events goes like this – in 1969, Sierra Bullets, of Santa Fe Springs, CA, sold out to The Leisure Group, who hired Bob Hayden - a young engineer from the Lake City Army Ammunition Plant in Independence, MO - to run their new company. Paul Knepp and Frank Snow (former Sierra Bullet owners) and Bob Hayden incorporated Starline to make cartridge cases. They started from scratch with surplus arsenal equipment, refurbishing and building their own tooling; first production was 38 Special

Magnum in 1980.

In late 1980, Midway

learned that Starline

someone to distribute

Magnum brass. For an

pieces, Starline would put

initial order of 200,000

the Midway headstamp

on each case at no extra

was looking for

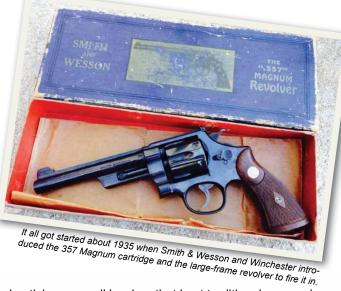
their 38 and 357



The addition of a carbide steel insert, into the bottom of the resizing die, made reloading both the 38 Special and 357 Magnum a lot easier.

charge. We placed the order, becoming their first distributor - and also put ads in Shotgun News; the phone rang and the mail came - and our industry started changing.

The brass came packaged in large drums and needed to be repackaged by the 1,000 for sale. We designed and ordered the boxes, then bought an electronic scale for \$1,800 -- pretty new technology in 1980. Finding the source of the cases, ordering boxes, buying an electronic scale, creating a repackaging process and special



advertising were all barriers that kept traditional companies out, but allowed an unknown like Midway to get started.

Starline added other handgun calibers and Midway offered them to the trade; then, three other important events occurred. First, Winchester, not wanting to be left out,

began to offer bulk brass in 1984; our first order was for over a million dollars. Second, in 1986,

"...our industry started changing."

the Firearms Owners Protection Act (Volkmer/McClure) became law; it amended the 1968 Gun Control Act to allow for the sale of ammunition and reloading components to 'individuals' across state lines. Third, last, and just before our tenth anniversary in 1987, Remington began offering bulk components and we became a distributor. No one could have predicted in 1980 the future impact that the original order of 357 Magnum brass would have on Midway, Starline and the reloading products and shooting sports industry. But today, it's quite clear.





Larry Potterfield

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A dream come true for many reloaders in the early 1980s was a atch of fresh, shiny 357 Magnum brass, ready for loading.